NIST
Imparting Quality Education Since 1996

DEPARTMENT OF
MANAGEMENT STUDIES

69th All-India Rank by NIRF, MHRD, Govt. of India 2016

NAAC (UGC) accredited NIST With Grade ‘A’

66th All INDIA Rank by OUTLOOK 2016

2nd in Eastern INDIA & 13th in INDIA by DATAQUEST 2016

No. 1 Private Engineering College by BPUT Students

www.nist.edu
The National Institute of Science and Technology (NIST) was established in 1996 and is being managed by the SM Charitable Educational Trust under the vision and guidance of its renowned philanthropist and educationist Chairman, Sri Surendra Mudali. The Institute is approved by the All India Council for Technical Education (AICTE under MHRD, Govt of India) and is affiliated to the Biju Patnaik University of Technology (BPUT). The Institute campus of 60 acres is located at the picturesque Palur Hills about 12 kms from Berhampur and 3 hours drive from Bhubaneswar. The Institute has grown by leaps and bounds under the able leadership of its founder Director, Prof. Sangram Mudali, Director (M.S., University of Houston, B.Tech., IIT Kanpur), Prof. (Mrs.) Geetika Mudali, Placement Director, (M.S.(MIS), New Jersey Institute of Technology, NJ) & Prof. Ajit Kumar Panda, Principal, (Boyscast Scholar at University of Michigan, USA).

About NIST

Director
Prof. Sangram Mudali


Placement Director
Prof. Geetika Mudali

Engineering Graduate from Osmania University and M.S. from New Jersey Institute of Technology, USA, in Management Information Systems. Worked with several IT companies, Founder and Promoter of NIST and worked untiringly for the growth of the Institute. Lays special emphasis on personality development among students. Under her stewardship, the NIST group has tasted quality success, bringing the top IT firms of India to Odisha for the first time. Her research interest is in the areas of Cloud Computing, Big Data Analytics, Data Warehousing and Data Mining. She is the key initiator of many Institute-Industry partnerships at NIST. She was awarded the ‘Bharat Jyoti Award 2013’ for her contribution in education services and achievements.

Principal / Dean
Prof. Ajit Kumar Panda

Ph.D. in Microelectronics from Sambalpur University. CSIR Fellow during Ph.D., with the CSIR Research Award. Received the BOYSCAST fellowship from the Department of Science & Technology, GOI and pursued his Post Doctorate work in Microelectronics at University of Michigan, USA. Recipient of ICTP regular associate for six years for collaborating with ICTP Microelectronics Laboratory, Italy. Coordinator of TIFAC CORE in “3G/4G Communication Technologies” at NIST. Published 72 International Journal papers and presented work in more than 100 International/National Conferences on VLSI and Microelectronics. Has also developed the world standard VLSI lab of NIST. Has guided 10 Ph.D. candidates and 30 M.Tech students. He is a IEEE ED Distinguished Lecturer.

HOD Management Studies
Dr Ratnakar Mishra

MA in Sociology from Utkal University and MBA in Human Resource Management from Devi Ahilya University, Indore, Madhya Pradesh. He earned his Ph.D from Berhampur University on Effects of Industrial Displacement. He has more than 18 years of Industrial & Teaching experience. He has published several papers in the journal of national and international repute. Also published two books & two book chapters. He is a certified teacher of All India Management Association (AIMA). He is a life member of AIMA, New Delhi, ORSI, New Delhi, & MTC, Bengaluru. His research interest lies in areas of Industrial Displacement, Human Rights, & Organisation Behaviour.
Mr Chinmaya Sahu, Associate Professor
B.Tech and MBA from BPUT, Raurkela. Has more than 10 years of teaching experience. Has interest in Retail Marketing & Digital Marketing. He is the Batch Coordinator of MBA 1st Year.

Dr Bhaskar Bandyopadhay, Professor
MBA from IISWBM, Kolkata & Ph.D from BU. Has more than 15 years of Industry & Teaching experience. Has published extensively in National & International Journals. Takes interest in teaching Marketing & Strategic Management.

Dr Suresh Chandra Patnaik, Professor
MBA and Ph.D from Berhampur University. He has more than 35 years of Industrial & Teaching experience. Has presented his research papers in the national and international conferences.

Ms Gayatri Panda, Associate Professor
MBA in HRM. Has more than 7 years of teaching experience to her credit. Pursuing her Ph.D in HRM. Has presented and published her research papers in many national and international journals of repute. Her research interest lies in the field of competency mapping.

Mr Satya Priya Sen, Associate Professor
M.Com from Banaras Hindu University and MBA from Utkal University. Has more than 20 years of experience in industrial consultancy. He has rich teaching experience of more than 10 years.

Mr Dipti Ranjan Lenka, Associate Professor
MA in English from Ravenshaw University. He is BEC Higher Qualified. He is a certified trainer and Examiner of Cambridge ESOL examinations. He has more than 12 years of teaching experience to his credit.

Mr Pramath Nath Acharya, Associate Professor
Diploma, M.Com, M.Phil and LL.B from Berhampur University & his MBA from Pondicherry University. Has qualified the Licentiate Examination of Insurance Institute of India. 9 years of teaching experience. Has published several research papers in referred journals. He is the Batch Coordinator of MBA 2nd Year.

Dr Archana Bhagat, Associate Professor
MBA and Ph.D in Human Resource Management from Utkal University. She has more than 8 years of teaching experience. Her area of interest lies in Organisational Behaviour.

Dr Bishnukar Nayak, Associate Professor
M.Sc, M.Phil & Ph.D in Mathematics from Berhampur University. Has more than 10 years of teaching experience. His research interest lies in Cosmology & Operations Research. Has published several research papers in the journal of national and international repute.

Mr Milan Kumar Sahoo, Associate Professor
MBA in Finance from BPUT. Has qualified UGC NET. Continuing his Ph.D in the finance area under Utkal University. He has more than 10 years of teaching experience.

Dr Arun Kumar Mahapatro, Visiting Professor
M.Sc, M.Phil & Ph.D in Mathematics from Berhampur University. Has more than 10 years of teaching experience. His research interest lies in Cosmology & Operation Research. Has published several research papers in the journal of national and international repute.

Mr Pramath Nath Acharya, Associate Professor
M.Com, M.Phil and LL.B from Berhampur University & his MBA from Pondicherry University. Has qualified the Licentiate Examination of Insurance Institute of India. 9 years of teaching experience. Has published several research papers in referred journals. He is the Batch Coordinator of MBA 2nd Year.

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MBA in Finance from BPUT. Has qualified UGC NET. Continuing his Ph.D in the finance area under Utkal University. He has more than 10 years of teaching experience.

Dr Arun Kumar Mahapatro, Visiting Professor
More than 39 Years of Experience in teaching from different Govt. Colleges of the state. Produced a number of Ph. D & M. Phil scholars. Associated with many administrative assignments during his career. Written a number of articles in national journals.
The Institute conducts rigorous Pre-Placement Training for MBA students to make them Industry-ready. The Institute has tied-up with IMS learning centre & TIME to train the students on communication & soft skills, Aptitude, Critical Reasoning, Spoken English, Group Discussions, Technical and HR Interview Skills. In addition to this, the NIST faculty members also conduct in-house pre-placement training programmes consisting of written tests and personal interviews.

Our Esteemed Recruiters

ICICI Prudential 09
Rotodyne Engineering Services Ltd. 06
Silicon Interface 03
OUR CESU 02
SAK ROBOTIX 02
Surya International 02
GENPACT 02
Ultra Engineers 01
VISHAL Mega Mart 01
MANIKARAN Power Ltd. 01
CEASE FIRE 01
KEEVES Technologies 01

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SAK ROBOTIX 02
Surya International 02
GENPACT 02
Ultra Engineers 01
VISHAL Mega Mart 01
MANIKARAN Power Ltd. 01
CEASE FIRE 01
KEEVES Technologies 01

Dr Sudhir K. Panigrahy, Coordinator Pre Placement Training
MA, MPhil and Ph.D in Economics from Berhampur University. Completed his MBA in HRM from IGNOU, New Delhi. Has more than 20 years of teaching experience. He is also the Coordinator of the Institute’s Placement Cell.

Mr Atanu Dutta, Sr. Training & Placement Officer
B.E in Computer Technology from Nagpur University & PGDBA in HRM from Symbiosis, Pune. Has working experience at Convergys India Services, Gurgaon; Wipro Ltd. Kolkata; Nagpur Nexus; & A.G. Enterprises Kolkata.

Dr Bhanu Prasad Behera, Placement Officer
B.Tech from NIT, Rourkela, MBA in Operation Management from Utkal University, & Ph.D from Berhampur University. Has qualified UGC NET and PGDTD from Indian Society for Training and Development. Has 4 years of Industry experience & more than 11 years of teaching experience.

Mr Kumar Srikant Nayak, Placement Officer
MBA in Marketing from Utkal University. Has 2 years of industry experience and more than 9 years of teaching experience. He is also a certified trainer in SAP. Pursuing his Ph.D on Customer Perceived Value under Utkal University.

Mr Ajay Rath, Placement Officer
M. Sc in Electronic Science and MBA from Berhampur University. He has more than 14 years of experience in teaching. Pursuing his Ph.D from Berhampur University.
Specialization Courses

**Marketing:**
- Advertisement Management
- Consumer Behaviour
- Sales and Distributions Management
- Services Marketing
- Product and Brand Management
- Strategic Marketing

**Operations Management:**
- Materials Management
- Supply Chain Management
- Service Operations Management
- Quality Management
- Project Planning and Control
- Physical Assets Management

**Finance:**
- Financial Services
- Security Analysis and Portfolio Management
- Financial Derivatives
- Project Appraisals
- Merger & Acquisitions
- Corporate Tax Planning

**Human Resources:**
- Compensation Management
- Human Resource Planning
- Human Resource Development
- Performance Management
- Cross Cultural and Global HRM
- Human Relations Legislations

**IT & Systems:**
- Relational Database Management
- System (RDBMS)
- E-Commerce
- Enterprise Resource Planning
- Software Engineering
- Warehousing & Data Mining
- Information Security & Cyber Law

Core Courses

- Organization Structure & Management
- Organizational Behaviour
- Quantitative Methods for Managers
- Financial Accounting
- Managerial Economics
- Communicative English
- Marketing Management
- Human Resource Management
- Operations Management
- Financial Management
- Managerial Computing
- Managerial Communication
- Industrial Relations
- Legal Aspects of Business
- Management Information System
- Business Research
- Business Ethics & Corporate Governance
- Cost and Management Accounting
- Banking Management
- Strategic Management
- Insurance and Risk Management
About Department of Management Studies
Situated in the lap of the Eastern Ghats, National Institute of Science and Technology (NIST) has risen fast to set several benchmarks in the fields of Engineering, Technology and Management in the past few years. The Institute has been a trend setter in Academics, Research, Training and Consultancy in this part of the country. The Institute runs the reputation of having some of the best brains which have engineered innovative academic rigour and research paradigms. Continuing the legacy, Department of Management Studies is the youngest offshoot of the National Institute of Science & Technology, Berhampur. Started in the year 2006, the Department focuses on developing the managerial competence among the students through acquisition of specialized knowledge and skills. In addition, the school emphasizes the importance of developing a sense of social justice with right attitudes and values of discipline, dedication and commitment among all its members from various management disciplines of Marketing, Finance, HR, Operation, IT and Retail.

Programs Offered
Department offers Master of Business Administration (MBA) approved by All India Council for Technical education (AICTE) and affiliated to Biju Patnaik University of Technology (BPUT), Odisha. The Department also offers Short Term Courses & Summer Courses on various contemporary topics of Business Management.

Approved Intake of Students
Master of Business Administration (MBA)         60

Eligibility & Admission Procedure
Admission to MBA program is through Odisha JEE Counselling. Apart from the above test the students having a rank/score in CAT/MAT/XAT/ATMA are also qualified to take admission in MBA program.

Salient Features
- Founded by Technocrats & Entrepreneurs from IITs, IIMs and US Universities
- Faculty recruited from Top Indian and US Universities and from Industry
- Network based ERP software used for administrative, accounting and academic purposes
- State-of-Art Laboratories
- Excellent Quality Management and IT education like SAP (University Alliance Partner), Minitab, Oracle, SPSS, SYSTAT, MS Project offered to students to make them more employable.
- Case Study & Live Project Based Teaching.
- Free Pre Placement Training.
- RAI, SAP Functional, IBM BI, ORACLE Certification as part of Regular Curriculum to make Students Industry Ready
- Fully computerized well equipped Library
- Digital library connected to international & national online journals
- An array of multimedia tools, cases and learning resources
- Access to over 5,000 company profiles and data
- 24/7 Wireless Internet Service on Campus
- Foreign Language Courses in Japanese and German
- Teaching Assistantships and Book Bank facilities for Meritorious Students
- Separate hostels for boys and girls
- Soft Skills Training (on & off campus) and English Language Laboratory
- Quality Placement in Core Companies, MNCs, Banking Sectors, Mutual Funds & NGOs.
Students' on Industrial Tour along with Dr E. Raja Rao & Prof. P. N. Acharya

MBA Topper Receiving GOLD Medal

Felicitation of ALUMNI

Orientation of NIST Alumnus at BOSCH

Students' Industrial Tour to NALCO Damanjodi

Alumnus Delivering a Talk to Management Students

Faculty & Students During Farewell Function
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